SIMON SINEK

- 1. When we help ourselves, we find moments of happiness. When we help others, we find lasting fulfillment.
- 2. When people are financially invested, they want a return. When people are emotionally invested, they want to contribute.
- 3. The goal is not to be perfect by the end, the goal is to be better today.
- 4. Self-confidence is the ability to exercise restraint in the face of disrespect and still show respect in response.
- 5. The primary ingredient for progress is optimism. The unwavering belief that something can be better drives the human race forward.
- 6. Dream big, start small. But most of all, start.
- 7. Always plan for the fact that no plan ever goes according to plan.
- 8. If no one ever broke the rules, then we'd never advance.
- 9. If you want to achieve anything in this world, you have to get used to the idea that not everyone will like you.
- 10. Don't show up to prove. Show up to improve.
- 11. What good is an idea if it remains an idea? Try. Experiment. Iterate. Fail. Try again. Change the world.

BRIAN TRACEY

- 12. "Practice Golden Rule Management In Everything You Do. Manage Others The Way You Would Like To Be Managed."
- 13. "Superior Leaders Are Willing To Admit A Mistake And Cut Their Losses. Be Willing To Admit That You've Changed Your Mind. Don't Persist When The Original Decision Turns Out To Be A Poor One."

Continued

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- 14. "Leaders Are Anticipatory Thinkers. They Consider All Consequences Of Their Behaviors Before They Act."
- 15. "The True Test Of Leadership Is How Well You Function In A Crisis."
- 16. "Leaders Concentrate Single-Mindedly On One Thing– The Most Important Thing, And They Stay At It Until It's Complete."
- 17. "The Three 'C's' Of Leadership Are Consideration, Caring, And Courtesy. Be Polite To Everyone."
- 18. "Respect Is The Key Determinant Of High-Performance Leadership. How Much People Respect You Determines How Well They Perform."
- 19. "Leadership Is More Who You Are Than What You Do."
- 20. "Entrepreneurial Leadership Requires The Ability To Move Quickly When Opportunity Presents Itself."
- 21. "Leaders Are Innovative, Entrepreneurial, And Future-Oriented. They Focus On Getting The Job Done."
- 22. "Leaders Are Never Satisfied; They Continually Strive To Be Better."

JON GORDON

- 23. "Trust is the force that connects people to the leader and his/her vision."
- 25. "We > me"
- 24. "We don't get burned out because of what we do. We get burned out because we forget why we do it. Purpose keeps you fresh."

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